

How to make a Direct Award to LCI as a SDVOSB

Leader Communications Incorporated (LCI) is eligible to receive direct contract awards as a Service Disabled Veteran Owned Small Business (SDVOSB).

To make a direct award to LCI as a SDVOSB our customers should:

- **Step 1:** Verify that only one SDVOSB concern can satisfy the requirement.

LCI is a uniquely qualified dynamic SDVOSB. LCI Business Development can provide you past performance examples matching you requirement. Just call.

- **Step 2:** Verify that the estimated contract award price will be under \$3.5M.

LCI Business Development Team will verify with Contract Administration that your requirement will fit under this threshold.

- **Step 3:** Verify that the SDVOSB is a responsible contractor based on past performance.

LCI 's exemplary past performance clear demonstrates our responsibility, capability, and high levels of customer satisfaction.

- **Step 4:** Verify that the award can be made at a fair and reasonable price.

While this is ultimately the customers contracting officer determination, we are confident our prices are extremely competitive.

- **Step 5:** Define the requirement by drafting a Performance Work Statement (PWS), a Statement Of Objectives (SOO), or a Statement Of Work (SOW).

- **Step 6:** Define the anticipated documents and software that you need LCI to develop.

- **Step 7:** Define the Government Cost Estimate for your project.

- **Step 8:** Identify a source of funds and develop a funded purchase request (or equivalent).

- **Step 9:** Identify the Schedule Milestone for your project.

- **Step 10:** Develop the foundation for the Justification and Authorization (J&A).

LCI would be please to assist you in the development of the documents identified in Steps 5-10.

Once these inputs are complete, provide them to you local contracts officer and ask him to contact Leader Communications, Inc, 6421 S. Air Depot, Oklahoma City, 73135, 405-622-2200 (fax 2208)

A Direct Award to LCI as a Service Disabled Veteran Owned Small Business (SDVOSB) is the most effective, efficient, and fast method to place us on contract.

Basis for Access: Federal Acquisition Regulations (FAR) 6.302-5 and FAR 19.1406 – Sole Source Awards to Service-disabled Veteran-owned Small Business Concerns.